

Why Buyers Choose to Work with the Owens Team

Your home is probably the biggest purchase your family will ever make and it involves many decisions that go beyond simply choosing one you like. While you can see a million homes on the web, actually buying your home is another matter entirely...

1. Our Level of Service and Professionalism: When you work with us, you really get the best of both worlds. We work together, as needed, giving you double the coverage with two sets of ears and eyes and twice the energy as a single agent! We're old school when it comes to exceeding expectations and new school when it comes to techniques. We provide old-fashioned service with a new generation attitude!

2. Our Success Rate: We have nearly a 100% closing success rate.

Read what some of our satisfied clients said about their experience with us:

"Andrea and Peter always had our best interests in mind..."

"...listened very carefully to what we wanted in a house, and has a keen eye for detail when looking at properties. We couldn't be happier with our choice to work with Andrea and Peter..." Megan and Brian McManus

"I would highly recommend her..."

"...Andrea's energy, experience, and wisdom kept the purchase of the home on the timeline I desired." Marie Zeldin

"...Andrea wowed us during our...transactions..."

"Thanks to Andrea, the purchase of our new home went thru without a hitch..." Perri Kersh

"Andrea's professionalism shined with every phone call, email and in-person appointment."

"As my real estate agent, she patiently sought my ideal house and answered my plethora of questions. Through to the final signed papers, I felt she had my best interests in mind. I love the house we found!" Neidra Clark

3. We Represent Your Best Interests: As a Buyer's Agent, we represent your best financial interests and will negotiate the best possible price for your new home.

4. We're Natives to North Carolina and the Triangle Area: Not only are we knowledgeable of the area, but having moved around the USA ourselves, we're familiar with the moving process. We are here to provide advice in order to make your move goes as smooth as possible.

5. We Provide Access to Every Home on the Market, Not Just Those We Have Listed: You will have full access to all homes available for sale and even some listings not yet on the MLS, through our professional real estate affiliations. We know that when you're contemplating purchasing a home, you'd like to see every home on the market that meets your specifications. We're here to provide that service for you.

6. We Ask Important Questions: What is the true market value of the home you are interested in? Is it priced too high? Is it a bargain that you should jump on? We help home buyers make decisions like this every day and we'll make sure that you get the best value possible!

7. Our Services as your Buyer Agent are FREE: Working with us will save you money on the price of your next home purchase. We will help you negotiate the best possible terms! You will not usually get a discount by going to the seller directly. Negotiating without buyer representation usually proves to be very costly.

8. We Provide Education for Home Buyers: We take great pride in educating consumers and turning the table in your favor. There are many steps in the home buying process and we want you make sure you understand each step.

9. We Have Knowledge of the Market: Our expertise is invaluable. Our expert local knowledge of the Chapel Hill, Carrboro, Durham and surrounding areas should be invaluable to you, not just in terms of real estate, but also schools, neighborhoods, the local economy, and more.

10. Our Drive is Unmatched: In order to ensure a smooth transaction at every stage, we team up with lenders, attorneys, home inspectors, and contractors. Our clients trust us to handle the details! We want to make Real Estate Real Simple!

Ask us any question about buying a home. It's our job to help you! There's no obligation, and we promise to respond quickly.