

## Chapel Hill / Carrboro

**- 29.6%**

Change in  
New Listings

**- 7.4%**

Change in  
Closed Sales

**- 12.6%**

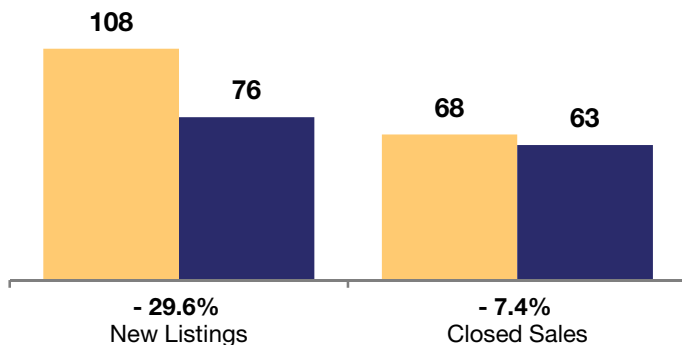
Change in  
Median Sales Price

	December			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	108	76	- 29.6%	2,483	2,107	- 15.1%
Closed Sales	68	63	- 7.4%	1,109	1,073	- 3.2%
Median Sales Price*	\$306,500	<b>\$267,750</b>	- 12.6%	\$320,000	<b>\$322,073</b>	+ 0.6%
Average Sales Price*	\$346,004	<b>\$319,775</b>	- 7.6%	\$372,755	<b>\$374,619</b>	+ 0.5%
Total Dollar Volume (in millions)*	\$23.5	<b>\$20.1</b>	- 14.4%	\$413.4	<b>\$402.0</b>	- 2.8%
Percent of Original List Price Received*	92.9%	<b>88.9%</b>	- 4.3%	93.4%	<b>91.6%</b>	- 1.9%
Percent of List Price Received*	95.9%	<b>94.3%</b>	- 1.6%	96.3%	<b>95.5%</b>	- 0.8%
Days on Market Until Sale	113	<b>164</b>	+ 45.4%	113	<b>137</b>	+ 21.1%
Inventory of Homes for Sale	876	<b>695</b>	- 20.7%	--	--	--
Months Supply of Inventory	9.3	<b>7.9</b>	- 15.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

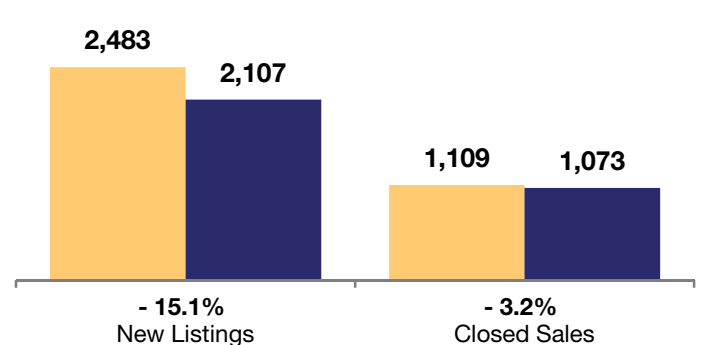
### December

2010 2011



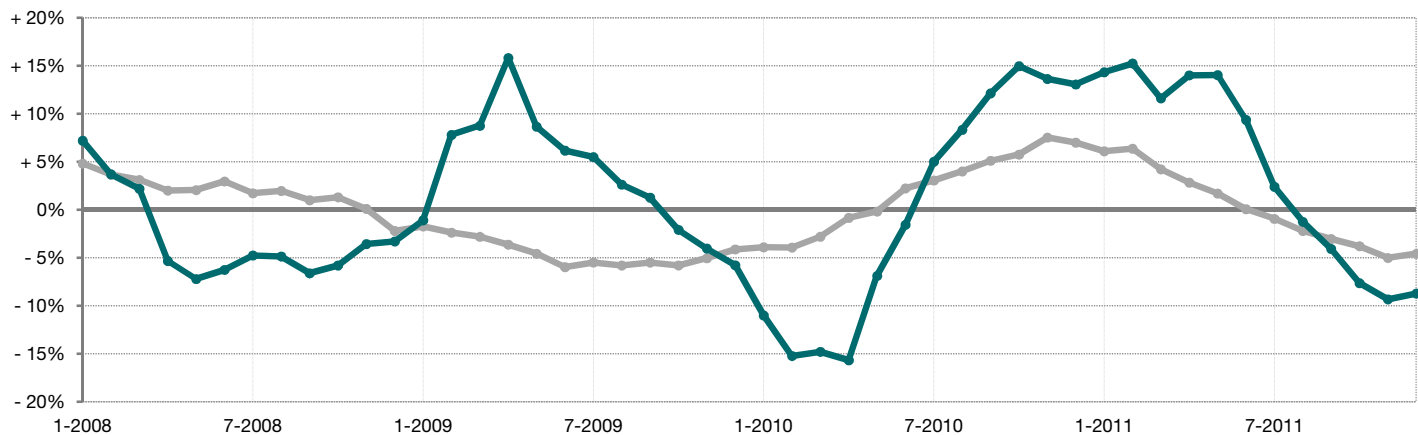
### Year to Date

2010 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Chapel Hill / Carrboro —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 17, 2012. All data from Triangle Multiple Listing Service, Inc. | Powered by 10K Research and Marketing.