

## Entire Triangle Region

**- 15.8%**

Change in  
New Listings

**+ 0.5%**

Change in  
Closed Sales

**- 0.3%**

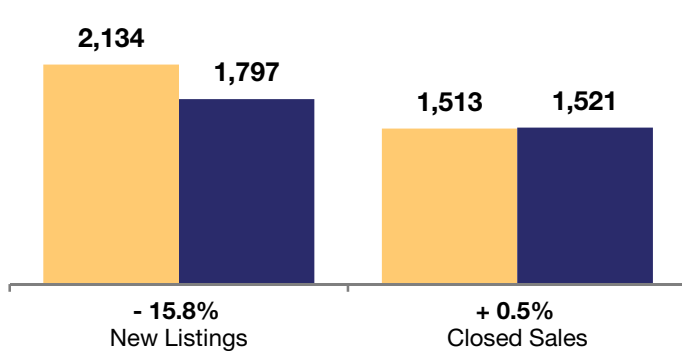
Change in  
Median Sales Price

	December			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	2,134	<b>1,797</b>	- 15.8%	45,983	<b>37,711</b>	- 18.0%
Closed Sales	1,513	<b>1,521</b>	+ 0.5%	20,679	<b>19,665</b>	- 4.9%
Median Sales Price*	\$185,550	<b>\$185,000</b>	- 0.3%	\$189,500	<b>\$185,000</b>	- 2.4%
Average Sales Price*	\$227,666	<b>\$222,083</b>	- 2.5%	\$228,893	<b>\$222,960</b>	- 2.6%
Total Dollar Volume (in millions)*	\$344.3	<b>\$337.0</b>	- 2.1%	\$4,729.7	<b>\$4,377.8</b>	- 7.4%
Percent of Original List Price Received*	92.8%	<b>91.9%</b>	- 1.0%	92.3%	<b>92.0%</b>	- 0.4%
Percent of List Price Received*	97.2%	<b>95.7%</b>	- 1.5%	96.4%	<b>96.0%</b>	- 0.4%
Days on Market Until Sale	111	<b>128</b>	+ 15.2%	105	<b>127</b>	+ 21.0%
Inventory of Homes for Sale	16,657	<b>13,036</b>	- 21.7%	--	--	--
Months Supply of Inventory	9.7	<b>8.0</b>	- 17.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

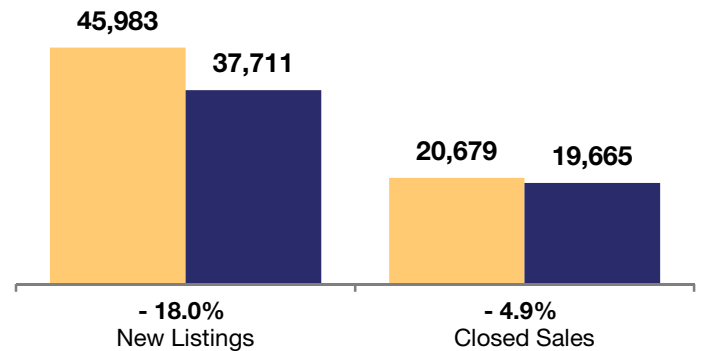
### December

2010 2011

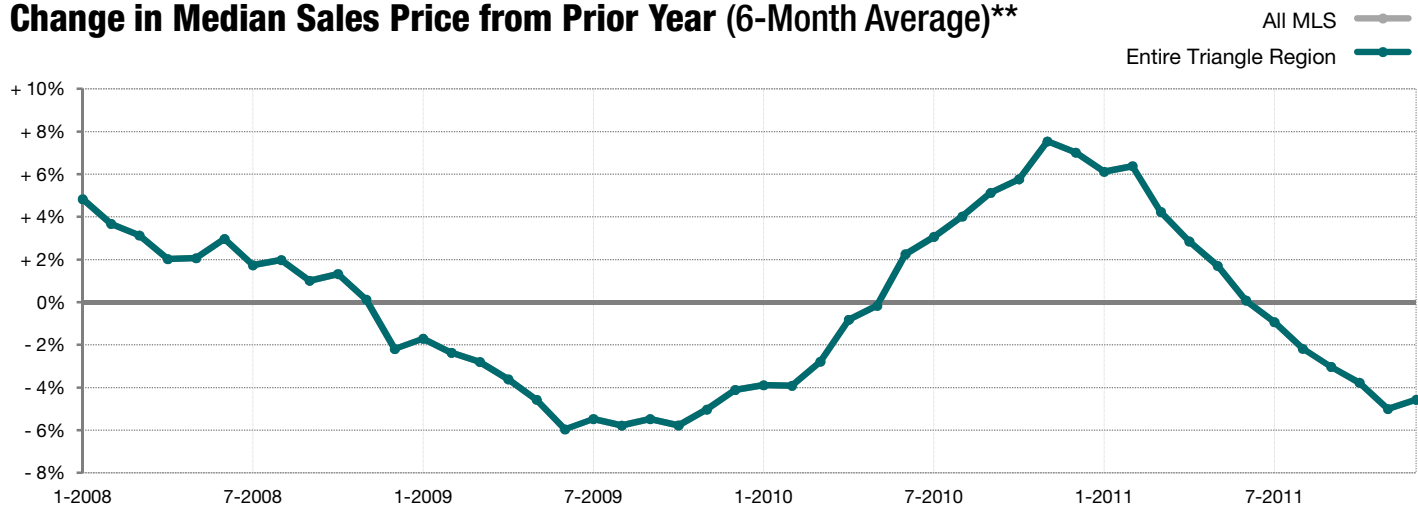


### Year to Date

2010 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 17, 2012. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.