

Chapel Hill / Carrboro

- 11.9%

Change in
New Listings

- 18.2%

Change in
Closed Sales

+ 4.3%

Change in
Median Sales Price

November

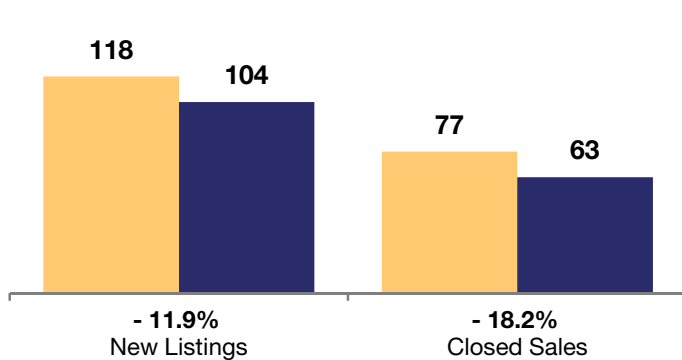
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	118	104	- 11.9%	2,375	2,031	- 14.5%
Closed Sales	77	63	- 18.2%	1,041	1,010	- 3.0%
Median Sales Price*	\$297,000	\$309,900	+ 4.3%	\$320,000	\$323,812	+ 1.2%
Average Sales Price*	\$370,007	\$332,964	- 10.0%	\$374,502	\$377,941	+ 0.9%
Total Dollar Volume (in millions)*	\$28.5	\$21.0	- 26.4%	\$389.9	\$381.7	- 2.1%
Percent of Original List Price Received*	91.5%	87.6%	- 4.3%	93.4%	91.8%	- 1.8%
Percent of List Price Received*	94.5%	94.7%	+ 0.2%	96.4%	95.6%	- 0.8%
Days on Market Until Sale	140	188	+ 34.5%	114	136	+ 19.5%
Inventory of Homes for Sale	973	788	- 19.0%	--	--	--
Months Supply of Inventory	10.3	9.0	- 13.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

2010 2011

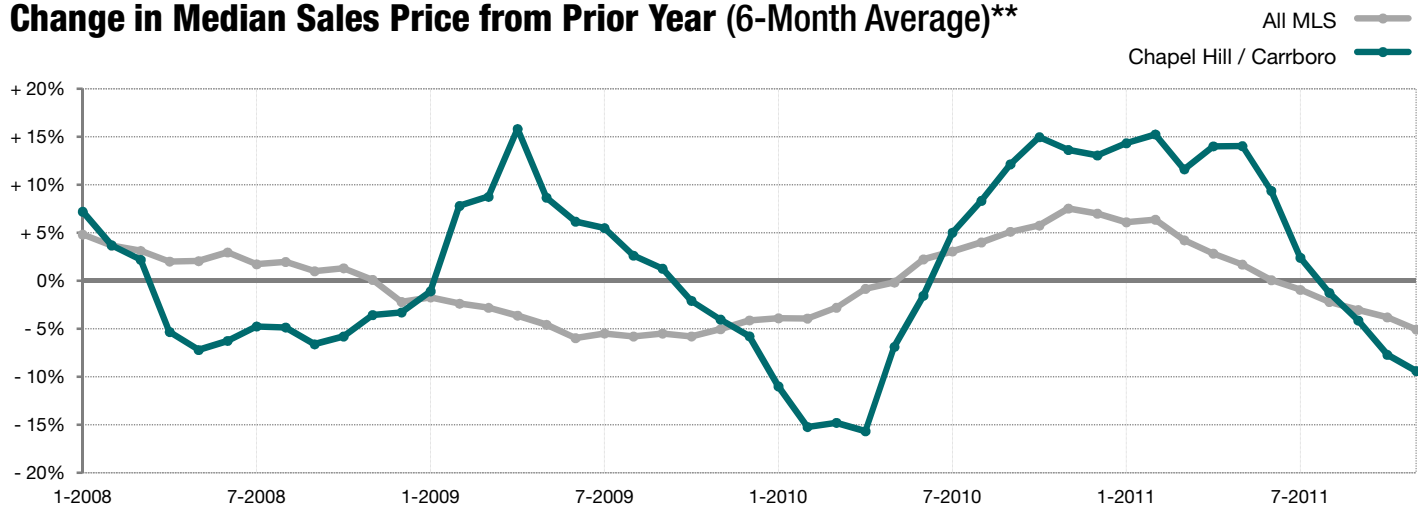


Year to Date

2010 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 15, 2011. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.