

Entire Triangle Region

- 15.9%

Change in
New Listings

+ 8.3%

Change in
Closed Sales

- 5.8%

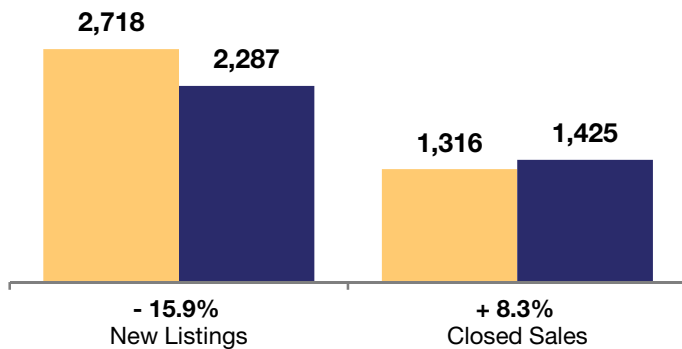
Change in
Median Sales Price

	November			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	2,718	2,287	- 15.9%	43,849	35,907	- 18.1%
Closed Sales	1,316	1,425	+ 8.3%	19,166	18,130	- 5.4%
Median Sales Price*	\$196,800	\$185,300	- 5.8%	\$189,900	\$185,000	- 2.6%
Average Sales Price*	\$241,557	\$218,865	- 9.4%	\$228,990	\$223,029	- 2.6%
Total Dollar Volume (in millions)*	\$317.7	\$311.5	- 1.9%	\$4,385.4	\$4,037.6	- 7.9%
Percent of Original List Price Received*	92.0%	91.7%	- 0.3%	92.3%	92.0%	- 0.3%
Percent of List Price Received*	96.3%	95.9%	- 0.4%	96.4%	96.1%	- 0.3%
Days on Market Until Sale	111	130	+ 17.3%	104	126	+ 21.5%
Inventory of Homes for Sale	18,155	14,291	- 21.3%	--	--	--
Months Supply of Inventory	10.6	8.8	- 16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

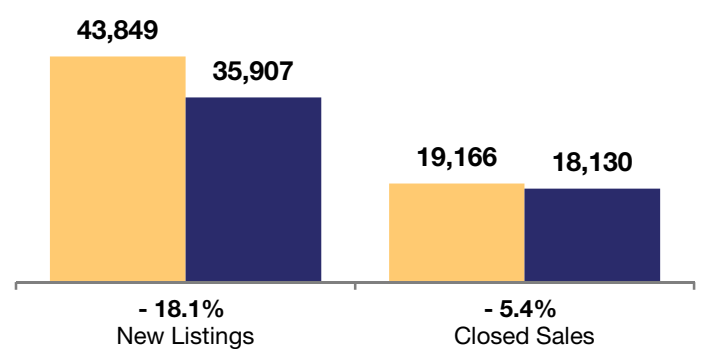
November

2010 2011

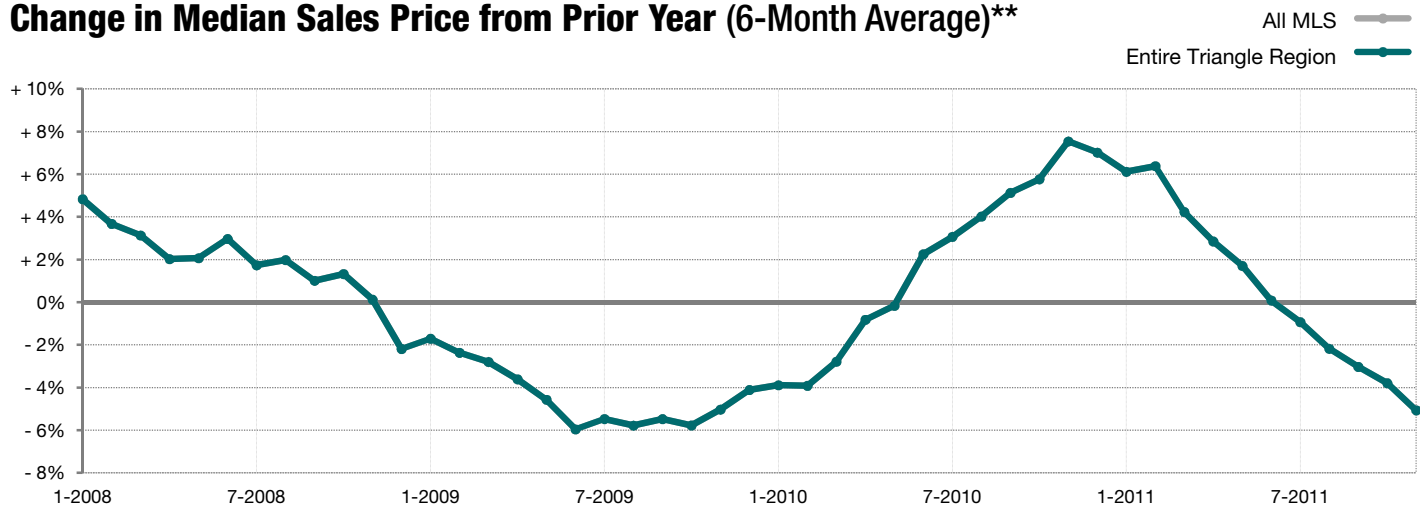


Year to Date

2010 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 15, 2011. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.